



Jack Wagoner

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Most students have no idea what they're capable of. They've never tested it.

155

Podcast episodes

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Views a month

TEDx

Speaker, 2026

J&J · Microsoft

Programs designed
with 7:47 Club



At 16 I moved to France alone. No English around me, no safety net. By 17 I was fluent, running an online business and managing a team of four.

None of that was the plan. At 15 I had everything a school can put on paper and zero evidence about myself. Then I started doing things before I had proof they would work. I sent 200 messages to people I wanted to learn from and collected 199 no's before the one yes.

Some questions you can't think your way into. You have to act your way in.

Students are asked to decide who they're going to be before they have any proof about themselves. Pick a major. Pick a pathway. Write a plan. All of it from a chair.

One small action makes evidence. Evidence makes self trust. Self trust buys a bigger attempt. That's the mechanism, and almost nobody shows it to them. It lands coming from me because I'm 19 and sitting in the same room they are.

TALKS

One idea, two formats

Same argument either way. You pick how long you've got and whether your students are listening or working.

Action is the Antidote

Keynote · 45 to 60 min · any size room

Three moves. Each one proved with a story and a piece of research. It ends with every student writing down one thing and doing it before they go to bed that night.

WHAT THEY LEAVE WITH

- One opportunity they've been avoiding, named, with the first concrete step
- A clear line between what they control and what they were handed
- Social comparison named as a distorted measure of their own progress
- Follow through built on small repeatable commitments
- Words for the pressure they're under that their friends will recognize

The Ownership Workshop

Interactive · 60 to 90 min · worksheets · student leaders

Students do the work instead of watching me do it. One short story, then they write, then they talk it through in pairs and trios. It drops into a slot you already have. Orientation, RA training, a first-year seminar. Your team preps nothing.

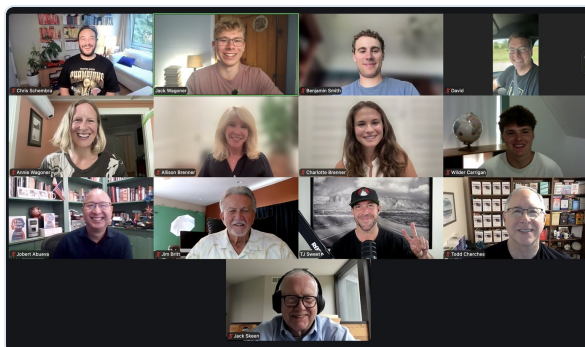
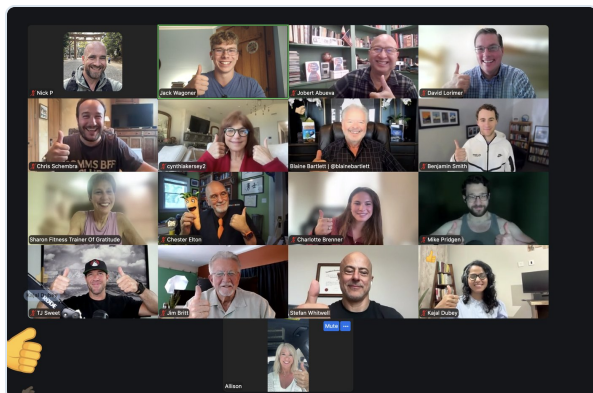
THE FOUR MOVES

- **Initiate.** Stop waiting to be picked
- **Do the Hard Thing.** Get under the task, to the feeling
- **Play the Long Game.** Quick win traded for slow compound
- **Find Joy in the Ordinary.** The life that's already theirs
- Pre and post survey with a **recommendation score for your retention reporting**

PROOF

Grateful Together

A private, invite-only mastermind I host and facilitate. Bestselling authors, founders and executives, in one room, phones down.



July 2026. Chris Schembra, Chester Elton, Cynthia Kersey, Blaine Bartlett, Jim Britt, Jobert Abueva, Todd Cherches and others. These are the messages they sent afterwards, unprompted.

Jack, thank you for bringing us all together. It was an honor to be able to slow down and learn / unlearn from y'all. Thanks for helping me remember I'm worth receiving.

Chris Schembra

WSJ bestselling author · founder, 7:47 Club

It's wonderful being around so many people committed to gratitude and generosity. Feel like I'm in gratitude heaven. Count me in for the next gathering.

Cynthia Kersey

Bestselling author, *Unstoppable* · Founder & CEO, Unstoppable Foundation

Thanks for creating this space, Jack. Great to be in the presence of brilliance.

Ian G. Kay

Creative Director, Cisco Sales Corp.

THE SHOW

Where the research comes from

Twice a week I sit down with someone who knows more than I do about why ambitious people feel the way they feel.



Alan Stein Jr. coached alongside Kobe Bryant.

That's what's so amazing about this list: one hundred and fifty five people sat down and taught me something one to one, and I bring it into the room with your students.

Dr. Emily Balcetis, NYU & TED · **Dr. Anne-Laure Le Cunff**, King's College London · **Alan Stein Jr.**, performance coach, coached alongside Kobe Bryant · **David Meltzer**, Napoleon Hill Institute · **Hala Taha**, YAP Media · **Chester Elton** · **Dan Millman**, *Way of the Peaceful Warrior* · **Bob Burg**, *The Go-Giver* · **Kristen Butler**, Power of Positivity · **Scott Clary**, *Success Story* · **Ken Rusk**, WSJ bestseller · **Jess Mah**, inDinero

Let's find a date.

Tell me the room, the slot, and what you're worried about, and I'll come back within 24 hours with which of the two I'd run and why. If I'm the wrong fit for your students, I'll say that.

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